



Advantages of Safeco® Specialty

Charles Yeager, Account Executive - Safeco Specialty
2016

Safeco Insurance™
A Liberty Mutual Company



Classic car

About Your Antiques and Classics:

- **Ask yourself:**
 - What company do I normally use?
 - Why do I use that company?
- **Now:**
 - Would you consider Safeco if we can do what they do, and maybe even more?

Let's take a look...

Why Safeco is Your Best Choice

- Agreed value policy on a total loss
- Roadside assistance with flat-bed towing is available
- Competitive rates
- Safeco combines all personal and classic autos on one policy
 - Monoline is ok
 - Safeco also insures collections
- Safeco's commission is your regular auto commission
 - No shared commission
- Counts toward production and profit sharing
- Quote & Issue™ just like auto
- Download to agency management system
- Instant binding authority with Safeco

What We Cover: Safeco Classic Car

What we cover



Antique and Classic Cars and Trucks, Modified Vehicles, Restorations*, Replicas*, Modern Classics and Limited Production Vehicles

Eligible vehicles include

- Vehicles that have intrinsic collector value.
- Vehicles up to \$1M in value with underwriting approval
- Vehicle owners must have another vehicle(s) for regular/daily use
- Vehicles must be stored in a garage
- Physical damage coverage is required. Comprehensive only is permitted.

*Restorations must be active and at least 50% complete; Replicas must be professionally assembled.

Key rating tips

Rating Program	Vehicle Attributes	Usage
Antique	<ul style="list-style-type: none">• 25 years or older with no modifications• Restored to stock condition.	Club activities, parades, local events and occasional pleasure drives. (<5,000 annual miles)
Classic Restricted Use	<ul style="list-style-type: none">• Classic (Modified Antique): 25 years old or older and modified from original• Modern Classic: Less than 25 years and limited production, unique or rare.• Replicas: Reproductions of a historic vehicle.	Same as above
Classic Regular Use	<ul style="list-style-type: none">• Vehicles 10-24 years old.• Only slight modifications are permitted.	Generally between 5,000 and 10,000 miles annually

A photograph of a middle-aged man with grey, wavy hair, wearing a white dress shirt and a blue tie. He is sitting at a white desk, looking out a large window to his right. He is holding a pair of glasses in his hands. The scene is brightly lit, suggesting a high-rise office environment. A dark blue horizontal bar is positioned across the middle of the image, with the word "Questions?" written in white serif font on the left side.

Questions?